

## YOUR TRUSTED DIGITAL TRANSFORMATION PARTNER





Change is the only constant in Business At PACT, we help companies Embrace Change

### **ABOUT US**

PACT Software Services (P) Limited is a globally recognized software development company specialized in business management software solutions. We understand that change is an inevitable aspect of the business landscape, and our primary objective is to provide straightforward and cost-effective solutions to empower organizations to navigate these changes seamlessly. Our secure, user-friendly, customizable, scalable, and modular Enterprise Resource Planning (ERP) systems enable our clients to effortlessly adapt to dynamic business environments while accommodating growth and diversification.

At PACT, we prioritize a customer-centric approach, underpinned by innovation, and are bolstered by a team of seasoned and highly motivated software professionals. We are deeply committed to delivering cutting-edge technology in the most accessible format to our clients, and offers continuous support to enhance their business processes. With rapid deployment and reduced lead times.

PACT facilitates quicker Return on Investment (ROI) for our clients, helping them achieve business process excellence. Founded in 1998 in Hyderabad, India, PACT Software Services (P) Ltd. has since expanded its footprint in the Middle East, Kenya and the USA. We view our customers as strategic partners in our mutual growth journey, and their success stories bear testament to our own success.











#### **OUR MISSION**

At PACT, our mission is to steadfastly maintain PACT Business Solutions as the epitome of technological advancement, unmatched user-friendliness, and feature-rich excellence in the market. We are dedicated to consistently delivering exceptional value to our customers, ensuring their success by not only meeting but exceeding their goals. The synergy of our impressive growth rate and exceptional customer retention reflects our unwavering commitment to achieving this mission.

#### **OUR VISION**

At PACT, we aspire to become the foremost choice for businesses seeking cutting-edge business management software solutions. Our unwavering commitment is to uphold PACT as a paragon of technological innovation, sophistication, and user friendliness. We aim to cultivate a reputation as the most revered and esteemed company in our industry by delivering relentless support through our dedicated service delivery and professional services teams.

Our ultimate goal is to empower our valued customers, both in the present and future, by consistently providing them with exceptional business management solutions that enhance their operational efficiency and profitability.

## ON PREMISE | ON CLOUD SaaS | PaaS









# **EMPOWERING BUSINESSES**



## Navigating Change Confidently with **PACT Business Solutions**

PACT, understands that businesses today operate in a dynamic environment where change is not just a possibility, but an absolute certainty.

At PACT, the core mission is to empower companies to not only acknowledge the inevitability of change but to proactively leverage it as a source of growth and innovation.

PACT is dedicated to helping businesses navigate the ever-changing business landscape with confidence and resilience. By embracing change as a strategic imperative, PACT empowers customers to thrive in an environment where adaptability is the key to long-term success.







### Adaptability as a Advantage

PACT Solutions helps companies stay flexible and responsive in today's fast-changing business world. They are designed to adapt to each organization's unique needs, making it easier for businesses to compete and grow, no matter the challenges they face.



### **Continuous Improvement**

PACT is committed to continuous improvement. PACT helps companies evolve and refine their operations by implementing ERP solutions that can adapt to evolving business needs.



### Resilience and Growth

PACT's services are designed to ensure that companies not only survive change but also use it as a stepping stone for growth and sustainable success.



### **ERP Expertise**

PACT specializes in Enterprise Resource Planning (ERP) Solutions, a crucial aspect of modern business operations. ERP systems are at the heart of organizational processes, and PACT ensures that these systems are not just tools but strategic assets that facilitate adaptation and growth.



## Innovation Catalyst

PACT acts as a catalyst for innovation by helping companies leverage ERP technologies to drive efficiency, gain insights, and explore new avenues for growth.



### Support Throughout the Journey

PACT goes beyond just implementing software. We provide post-implementation support, recognizing that change management is an ongoing process. We stand by our clients as partners in the journey of adapting to change. PACT is dedicated to helping businesses navigate the ever-changing business landscape with confidence and resilience.





Elevate your business to new heights of success with PACT Business Solutions, your reliable ally in streamlining business operations, optimizing efficiency, and boosting profitability.



### Distinguishing features that set us apart



#### **Powerful**

Our Solutions are exceptionally powerful, designed to tackle even the most complex challenges with ease. With robust features and performance, we empower your organization to achieve excellence.



#### Customizable

We understand that every business is unique. PACT Solutions are highly customizable, allowing businesses to adapt and configure the software to align with their unique processes and objectives.



#### **Scalable**

Whether you are a small start-up or a large enterprise, PACT Solutions are scalable to accommodate your company's growth. We ensure that our software can expand with your business needs.



#### **Affordable**

Our Solutions are not only powerful and feature-rich but also highly affordable, ensuring that businesses of all sizes can access cutting-edge technology without breaking the bank.



#### **Cutting-Edge Technology**

We stay at the forefront of technology trends. PACT Solutions leverage the latest advancements in cloud computing, artificial intelligence, and data analytics to provide clients with the most advanced tools for managing their operations.



#### **Industry Solutions**

We provide tailored ERP Solutions designed to meet the precise requirements and compliance standards of various industries, including trading & distribution, manufacturing, finance, healthcare, real estate, construction, contracting, pharmaceuticals, and more.



#### **Integration**

PACT Solutions are designed to integrate seamlessly with other enterprise applications, databases, and external systems to ensure data consistency and real-time updates.



#### **Proven Track Record**

PACT has successfully implemented ERP systems for 12,000+ clients globally, spanning small and medium-sized enterprises (SMEs) to large corporations.



#### **Global Reach**

With a global presence, we serve clients in diverse markets and regions, ensuring localized support and expertise.









## Integration for Seamless Operations

PACT REVENU seamlessly integrates various business functions and data into a unified platform, eliminating data silos, and ensuring consistent and up-to-date information across all departments.



#### Centralized Data

PACT REVENU's centralized data reduces errors, minimizes data duplication, and provides comprehensive insight into organizational performance. This centralized approach identifies bottlenecks and areas for improvement.



### Enhanced Collaboration

PACT REVENU provide a centralized platform for data sharing and collaboration across different departments and locations. This fosters better communication and collaboration among employees.



## Enhanced Efficiency through Automation

PACT REVENU automates repetitive tasks, reducing manual data entry and paperwork. This newfound efficiency translates into time saving and enables employees to focus on value-added activities.



#### Standardization

PACT REVENU enables standardization of processes and best practices throughout the organization, ensuring consistent quality standards and regulatory compliance.



### Cross-functional Insights

PACT REVENU provides decision-makers with insights into how various functions of the organization impact one another, such as the relationship between inventory levels and production or marketing efforts and sales.



#### Strategic Decision Making

PACT REVENU aids organizations in making successful strategic decisions that position them for long-term success and competitiveness in their industry.



#### Improved Customer Relationship

PACT REVENU enables organizations to provide better customer service by streamlining Lead-to-Cash and Procure-to-Pay process.



### Increased Revenue

PACT REVENU helps organizations increase their revenue potential through its efficiency-enhancing features, improved decision-making capabilities, and optimized business processes.



# INDUSTRIES EXPERTIES

PACT's industry-specific ERP solutions are tailored to meet the unique demands of particular industries, offering benefits like improved efficiency, compliance, and competitiveness. These solutions empower businesses to operate more effectively within their niche, allowing them to respond adeptly to industry-specific challenges and seize opportunities.











































ON PREMISE | ON CLOUD
SaaS | PaaS













#### Finance Management

#### Easy and accurate accounting

- » Faster accounting and real-time updates
- » Reduces data duplication
- » Easy compliance
- » Eliminates manual errors ensuring very high accuracy
- » Gives meaningful insights using diverse reports
- » Final reports

#### **Key Features**

- » Manage Multiple Profit / Cost Centers
- » Multi-currency
- » Accrual and Prepayment Management
- » Recurring and Reversal Journals
- » Intercompany Accounting

- » Advanced Reporting
- » Cash Flow / Ratio Analysis
- » Cheque Discounting and PDC Management
- » Auto and Manual Bank Reconciliation
- » VAT / GST Compliant

#### A/R & A/P Management

Strengthen your financial position with our excellent credit & debit management system

- » Prevents credit issues with timely alerts
- » Helps to avoid late payment penalties
- » Enhances payment planning
- » Improves cash flows and reduces risk of bad debt
- » Promotes cordial relations with customers and vendorstions

#### **Key Features**

- » Credit Control Management
- » User Definable Payment Terms
- » User Definable Collection and Discount Terms
- » Auto and Manual Bill Adjustments
- » Statement of Accounts (SOA)
- » Interest Calculations



#### **Budget Management**

An intelligent way to plan, manage, and control your business spend

- » Simplified and faster budgeting
- » Creates budgets based on comprehensive and real data
- » Develops accurate forecasts with minimal errors
- » Provides a more efficient internal control mechanism
- » Gives the flexibility to handle dynamic business situations

#### **Key Features**

- » Define Multiple Budgets
- » Actual v/s Budgeted Comparisons
- » Budgeted Profit and Loss
- » Budget Restriction at Document Level

- » Expense Tracking and Approvals
- » Quantity / Value-wise Budgets
- » Monthly / Quarterly / Half-yearly and Yearly Budgets
- » Considers Non-financial Documents (if required)





#### **Asset Management**

Maximize Return on Investment (ROI) optimally managing your fixed asset investments

- » Centrally manage diverse assets
- » Get up-to-date asset records
- » Effective preventive maintenance
- » Accurate depreciation calculations

#### **Key Features**

- » Asset Master
- » Configurable Depreciation Posting Concepts
- » Auto / Manual Depreciation Posting
- » Disposal, Sales, and Transfer of Assets

#### **Procurement Management**

The simplest and most efficient procurement roadmap for vour business

- » Gain total visibility and control over organization spend
- » Fast track approvals and procurement cycles by process automation
- » Manage contracts and ensure compliance
- » Effectively manage vendors

#### **Key Features**

- » Configurable Procure-to-Pay Process
- » Configurable Approval Matrix
- » Vendor Management
- » Drop Shipping and Consignment Purchases
- » Purchase Quotation Analysis and Comparison Reports



- » Revaluation of Assets
- » Asset Usage
- » Asset Maintenance and Insurance
- » Integrated with Procurement & Finance Modules



- » Generate Purchase Orders from Comparative Analysis
- » Vendor Down Payment Management
- » Item, Service, and Asset Procurement
- » Price Contracts
- » Tax Charts for VAT / GST

#### Sales Management

#### A SMART solution to drive sales and customer satisfaction

- » Analyze and evaluate sales for increased performance
- » Reduce administrative labor in executing sales orders
- » Centrally manage and gain instant access to data
- » Streamline order-to-cash cycle
- » Track sales cycles accurately
- » Identify the Key Performance Indicators (KPIs)

#### **Key Features**

- » Configurable Order-to-Cash Process
- » Configurable Approval Matrix
- » Unlimited Pricing, and Tax (VAT / GST) Charts
- Schemes and Discount Configuration

- » Customer Credit Management
- » Drop Shipping and Consignment Sales
- » Configurable Collection and Discount Terms
- » Hold / Reserve Concept





### Key Features

- » Multi-level Product Tree
- » Batch-wise / Serialized Stock Control
- » Booking / Reservation of Stocks
- » Customized Barcode / Label Generation
- » Multi-location Inventory Control

#### Warehouse Management

#### Store and distribute goods smarter

- » Effective utilization of warehouse space
- » Warehouse and bincard management
- » Reduces cost by automating warehouse processes
- » Integrated with sales and purchase cycles
- » Increases productivity by automating stocktaking and inventory tracking

#### **Key Features**

- » Automate Receive / Inward Process
- » Pick, Pack and Shipping Management
- » Issue / Transfer / Outward Management
- » Stock in Transit Reporting



#### **Key Features**

- » Cash Drawer Reconciliation
- » Shift Close and Day Close
- » Touch Screen Support
- » Barcode Scanners and Display Bars Support

#### **Inventory Management**

#### Increase your REVENUE not INVENTORY

- » Centrally manage inventory across different locations
- » Accurately forecast demand and plan inventory to drive sales and production
- » Track real-time inventory levels
- » Increase profits by minimizing inventory holding costs
- » Improve customer loyalty by fulfilling timely requirements
- » Multiple Attributes for a Product
- » Multiple Stock Valuation Methods
- » Multiple Units of Measurement
- » Multiple Images for a Product
- » Product Query



- » Reserve Stock Reporting
- » Reorder Management
- » Pick, Pack, and Move on PDT / Mobile
- » Mobile Stocktaking

#### Retail Management

#### For a well-planned, simplified, and profitable retail business

- » Improves store experience by ensuring faster checkouts
- » Improves customer satisfaction
- » Manage promotional offers to increase sales and profits
- » Saves time by centrally managing and instant access to data
- » Effectively plans inventory by tracking trends in sales and customer behavior
- » Multiple Payment Modes
- » Printer Routing
- » Schemes, Discounts and Sales Promotions
- » Loyalty Programs / Gift Coupon Management





#### **Key Features**

- » Multiple Level Bill of Materials (BOMs)
- » Batch-wise Consumption Analysis
- » Shortfall Reports
- » Estimated v/s Actuals Analysis

#### Project Management

#### A planning and controlling tool to deliver projects of VALUE

- » Adds speed and accuracy in project planning and costing
- » Eases project control through well defined deadlines and real-time updates
- » Saves time and cost by monitoring the project progress
- » Improves customer satisfaction by ensuring on-time delivery of projects

#### **Key Features**

- » Multiple Project Creation
- » Bill of Quantity (BOQ)
- » Configure Project-wise Work Breakdown Structure (WBS)
- » Track Material, Manpower, and Money Used



#### **Key Features**

- » 360° View of Prospects and Customers
- » Automate Schedules and Sales and Marketing Tasks
- » Highly Customizable Data Entry Screens
- **Efficient Sales Forecasting Analysis**

#### **Manufacturing Management**

Planning and executing production with precision and promptness

- » Executes Material Requirements Planning (MRP) with high precision and speed
- » Reduces costs and wastage by effective inventory planning
- » Accurate product pricing by carefully tracking inputs
- » Ensures smooth production by a well-defined production schedule
- » Complete process automation
- » Production Costing
- » Stage-wise Production Analysis
- » Requirement Analysis based on BOM / Batch
- » Work-in-process Reporting



- » Project Costing
- » Project-wise Profit and Progress Report
- » Manpower Timesheet
- » Progressive Billing
- » Estimated v/s Actual Reports

#### **CRM**

#### Building relationships to drive growth

- » Record, track, and assess the journey of each lead customer through the sales funnel
- » Monitor and control marketing campaigns across various channels
- » Organize sales activities and monitor the performance of sales executives
- » Detail Tracking of Campaigns
- » Real-time Analysis of Individual Contacts and Leads
- » Opportunities, Contracts and Cases
- » Service Contract Management





#### **Key Features**

- » For both Commercial and Residential Properties
- » Detailed Property and Unit Masters
- » Tenant Master integrated with EID Reader
- » Sales and Rental Quotations
- » Unit Bookings
- » Tenancy Contracts
- » Multi-year Contracts

#### HR & Payroll Management

Nurturing a motivated work-force through hassle-free Human Resource Management (HRM)

- » Easily manage very detailed employee records
- » Do away with time-taking and repetitive HR administrative activities
- » Add accuracy and simplify payroll calculations
- » Gain complete visibility and access to all HR information any time

#### **Key Features**

- » Comprehensive Employee Master
- » Configurable Earnings, Deductions, Leaves and Loans
- » Leave / Vacation Management
- » Wages Protection System (WPS)
- » Loan Management

#### **Property Management**

Streamline your commercial and residential real estate portfolio for higher returns

- » Simultaneously manage multiple properties
- » Reduce losses due to inefficient management of receivables (PDCs)
- » Effectively plan property marketing and sales activities
- » Reduce administrative labor and manual errors
- » Ensure customer satisfaction by delivering quick service and timely addressing their needs
- » Multiple Units in Single Contract
- » PDC Management
- » Vacancy and Expiry Reports along with other diverse reports
- » Maintenance Management
- » Reminders about Due Receivables via SMS and E-mail
- » Defaulter Alerts
- » Rental History



- » Statutory Compliance
- » Appraisal Tracking
- » HR Forms
- » End of Service Calculations





#### **PACT ERP SOLUTIONS**















#### **PACT REVENU PORTALS**



#### **Employee Self Service**

An ESS Portal empowers employees to independently access and manage their HR information, including payroll, leave requests, and benefits enrollment. This reduces the HR workload, enhancing organizational efficiency.



#### **Tenant**

A Tenant Portal, allows tenants to pay rent, request maintenance, access leases, and communicate with property management. It simplifies rental property management and issue resolution for both parties.



#### Vendoi

A Vendor Portal enhances communication between a company and its suppliers. Vendors can submit invoices, track payments, manage orders, and access vital documents, streamlining procurement and strengthening business relationships.



#### Landlord

A Landlord Portal facilitates efficient handling of properties. It offers tools for rent collection, lease management, maintenance requests, tenant communication, streamlining property management, and enhancing the landlord-tenant relationship.



#### Customer

A Customer Portal is a secure online platform that centralizes customer interactions, allowing them to access information, track orders, request support, and communicate with the company. It boosts customer satisfaction and streamlines operations.



#### **Help Desk**

A Help Desk Portal enables organizations to efficiently manage and address customer or internal support inquiries and issues. It provides efficient and responsive customer support while streamlining support processes.

#### **INTEGRATIONS**

PACT API integration is a versatile and powerful tool that connects various software applications and systems, enabling seamless communication and data sharing. This integration enhances efficiency by automating tasks and minimizing manual data entry. It also enriches the customer experience by ensuring a consistent flow of information across various touchpoints. Moreover, API integration aids companies in cost reduction by eliminating the necessity to build custom solutions from the ground up.

- » B2B / Bank Integration
- » Payment Gateway
- » ERP

- » E-Commerce
- » Telephony
- » Online Payments

- » Logistics and Shipping
- » Biometrics
- » Weighing Scale







PACT Software Services (P) Limited 8-2-686/K/15, Road No.12 Banjara Hills, Hyderabad - 500 034

Tel: +91 40 6752 6496 Fax: +91 40 6668 6496 E-mail: info@pactsoft.com



#### **UAE**

**PACT Software Services LLC** 2408, Iris Bay Tower, Business Bay 62215, Dubai, UAE

Tel: +971 4 3508900 Fax: +971 4 3508999 E-mail: info@pactsoft.com

Al Azm Computer Systems LLC 24570, Sharjah, UAE Tel: +971 6 5736090 E-mail: info@pactsoft.com



#### Kenya

**Omnitek Solutions Limited** 2158 - 00600, Nairobi, Kenya

Tel: +254 722 604 978/+254 720 480 333

Fax: +254 786 587 300 Email: info@omnitek.co.ke



#### **Bahrain**

Aramis Enterprise Solutions WLL 54200, Manama, Kingdom of Bahrain

Tel: +973 3633 0690 Fax: +973 1725 9008

E-mail: info@aramissolutions.com



#### **KSA**

Expert Skill for Information Technology Ltd Office No. 12 Sahafah Tower Oiaya Street, As Sahafah Area Royad - Saudi Arabia

Tel: +966 50 446 2356 Fax: +966 53 281 9605 E-mail: info@pactsoft.com



#### **Qatar**

PACT Software Services Doha, Qatar Tel: +974 33574537

E-mail: info@pactsoft.com



#### **USA**

**PACT Business Solutions** 117661, Carrollton TX 75011

Tel: +1 469 222 1995 Fax: +1 972 215 6543 E-mail: info@pactsoft.com